



**Investment Consulting Services
(Combined Firms)**

The Bogdahn Group

Bidart & Ross



OUR FIRM

Mission, Vision & Values

MISSION

To represent the sole interest of our clients by redefining independence.

VISION

To be a transformational organization viewed by our clients as the pinnacle of client service by providing innovative ideas, and independent, straight forward solutions.

VALUES

Excellence - Continually strive to improve oneself, team members, and the Firm.

Humility - Demonstrate modesty and respect and seek to elevate team members.

Innovation - Continually strive to improve the quality and efficiency of service.

Intentionality - Thoughtful before action with every decision to reflect our goals, mission, and vision.

Integrity - Exhibit honesty at all times, never compromising our values.

Introspection - Ability to critically assess oneself and improve.

Philanthropy - Serve the greater good by giving our time and resources to those that need it.

Responsibility - Take accountability for completing our obligations to the firm and clients.

Service - Work as a team and willingly help others.

Who We Are

Fiduciary,



without
exception



Complete open
architecture with vendors

Truly Independent

- ▶ Fiduciary, without exception
- ▶ No licenses to sell products for compensation
- ▶ Complete open architecture with vendors
- ▶ Transparency – personal and professional tax returns open to your auditors
- ▶ Dedicated compliance officer
- ▶ Conducted independent audit in 2015
- ▶ Have never been sued by a client or service provider
- ▶ No fund of funds
- ▶ No headline risk / Safe choice
- ▶ 100% OBJECTIVE

Who We Are

INSTITUTIONAL FOCUS

\$69

billion AUA

100%

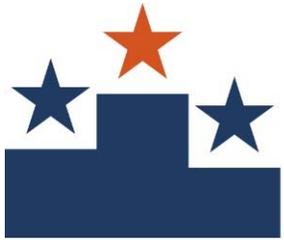
of profits are reinvested

Focused Resources

- ▶ Institutional focus (\$69 billion AUA*)
- ▶ General consulting only
- ▶ 75 employees, 15 CFA® Charterholders, 4 CAIA® Charterholders, 2 CIPM® Charterholders, and 27 advanced degrees
- ▶ Dedicated Research Team and Client Solutions Team
- ▶ No competing lines of business
- ▶ 100% of profits are reinvested
- ▶ Employee owned and operated – Our interests are aligned

*Preliminary Assets as of 06/30/16

Who We Are



99%
Annualized
Client Retention



Client
Focus

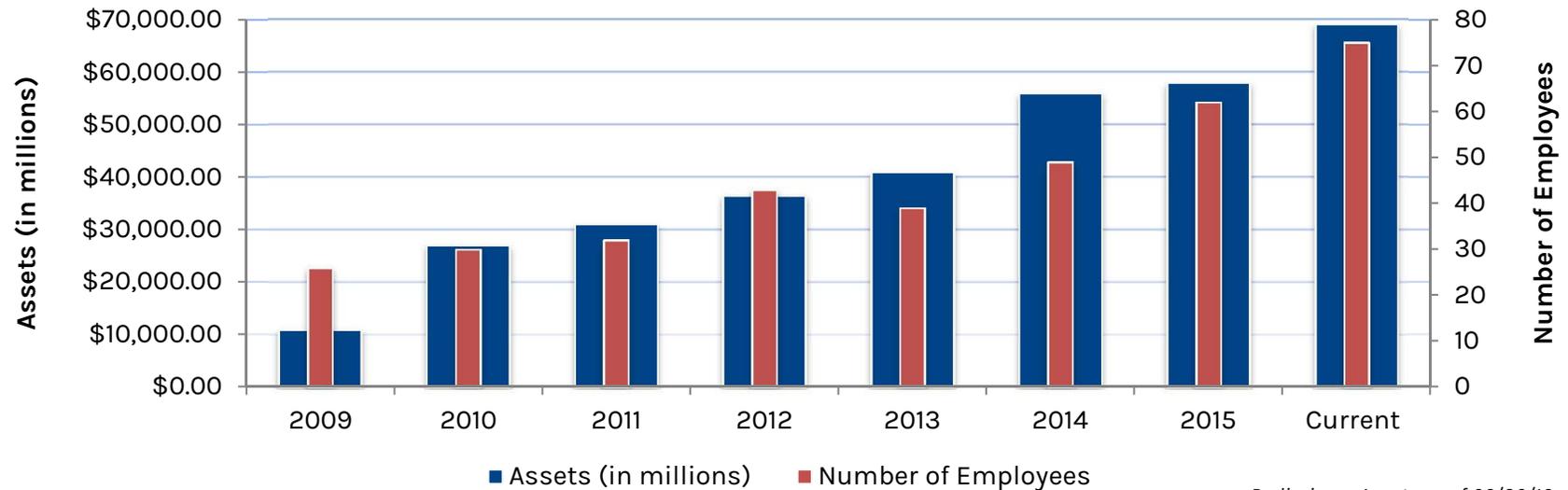
Service
Guarantee



Client Service Culture

- ▶ Long term partnerships / Client retention
- ▶ Investment professional employee retention – trust and execution
- ▶ Client focus
- ▶ Balance Creativity / Structure
- ▶ Service guarantee
- ▶ Performance value add

Strategic Growth



Preliminary Assets as of 06/30/16

- ▶ Close attention to client/consultant ratio and the quality of service.
- ▶ Profits reinvested into the business.
- ▶ Proactive in adding staff to enhance services and capabilities.

Diverse Client Base



DALLAS/FORT WORTH INTERNATIONAL AIRPORT



CITY OF NEW ORLEANS



VALUE PROPOSITION

Value Proposition – “We will...”

▶ Investments – Unbiased Advice

- ✓ Help define/recommend changes in strategy, policy, and asset allocation
- ✓ Oversee all managers and asset classes
- ✓ Inform trustees about investment opportunities, techniques, and risks
- ✓ Measure and report the Total Fund and Investment Manager’s performance

▶ Duties - Fiduciary Knowledge

- ✓ Accept fiduciary responsibility
- ✓ Provide trustee education
- ✓ Monitor compliance with ‘best practice’ standards and regulatory requirements

▶ Resources - Aligned Expertise

- ✓ Manage and coordinate client meetings and documentation
- ✓ Work collaboratively with other service providers
- ✓ Conduct all searches and negotiate contracts and fees

Experience

- ▶ 75 professionals, 37 consultants averaging 25 years of experience, and includes:
 - ✓ 15 CFA® Charterholders
 - ✓ 2 CIPM® Charterholders
 - ✓ 4 CAIA® Charterholders
 - ✓ 27 advanced degree holders

- ▶ Top 10 largest INDEPENDENT consulting firm.
 - ✓ (Source, P&I-June 2015 – *The Bogdahn Group only*)

- ▶ Talent drawn from ‘major’ firms in the industry.
 - ✓ Merrill Lynch, Hewitt, Mercer, SEI, Watson Wyatt, Townsend, Courtland Partners, Etc.

- ▶ Diverse backgrounds prevent ‘group think’ and promote new ideas.
 - ✓ Portfolio managers, trust company executives, and product specialists

Resources

- ▶ Talented and experienced Research Team
 - ✓ 9 Dedicated Investment Researchers including 5 CFA® Charterholders and 2 CAIA® Charterholders.
 - ✓ Specialist in Private Equity with 35 years experience
 - ✓ Specialist in Real Estate
 - ✓ Over 100 years of cumulative manager evaluation experience
- ▶ Sophisticated Research software
 - ✓ Bloomberg
 - ✓ Investworks
 - ✓ Morningstar Direct
 - ✓ eVestment Alliance
 - ✓ Zephyr StyleADVISOR
 - ✓ Preqin
 - ✓ PARis
 - ✓ Proprietary in-house software
- ▶ Relentlessly seeking innovative ways to enhance returns and reduce volatility to meet your long-term investment objectives
 - ✓ Managed Futures
 - ✓ Global Bonds
 - ✓ Secondary Offerings - Private Equity
 - ✓ Opportunistic Private Equity Real Estate
- ▶ Diverse backgrounds prevent 'group think' and promote new ideas.
 - ✓ Portfolio managers, trust company executives, and product specialists
- ▶ Dedicated in-house Client Solutions Team

Research Group



JEFF GABRIONE, CFA®

- ✓ Director of Research
- ✓ Covers Alternative Investments/Core Fixed Income
- ✓ 20+ years of experience
- ✓ BA: University of Chicago



TIM KOMINIAREK, CAIA®

- ✓ Head of Real Asset Investments
- ✓ Covers Private Equity, Real Estate, etc.
- ✓ 20+ years of experience
- ✓ BA: University of Illinois at Urbana-Champaign
- ✓ MS: DePaul University



EVAN SCUSSEL, CFA®

- ✓ Head of Equity Investments
- ✓ Covers All/Large Cap Value; Mid/Small Cap Growth; Global Fixed Income
- ✓ 15+ years of experience
- ✓ BA: University of Rhode Island
- ✓ MBA: University of Connecticut



JULIE BAKER, CFA®

- ✓ Covers International Equity; All/SMID/Large Cap Growth
- ✓ 15+ years of experience
- ✓ BS: University of Florida
- ✓ MBA: Kennesaw State University



BRAD HESS, CFA®

- ✓ Covers Domestic Core Equity; All/SMID/Small Cap Value
- ✓ 10+ years of experience
- ✓ BA: Ursinus College
- ✓ MBA: Cornell University



STEVE JONES, CFA®

- ✓ Covers MLPs, Infrastructure, and Special Projects
- ✓ 20+ years of experience
- ✓ BS: Illinois State University
- ✓ MBA: Northwestern University



ROB MILLS, CAIA®

- ✓ Covers Real Estate/Alternatives
- ✓ 16+ years of experience
- ✓ BS: Oakland University



DAN OSIKA

- ✓ Research Analyst
- ✓ 5+ years of experience
- ✓ BS: State University of New York at Geneseo
- ✓ CFA Level III Candidate



KADMIEL ONODJE

- ✓ Research Associate
- ✓ 5+ years of experience
- ✓ BS: University of Florida
- ✓ MBA: Stetson University

Asset Class Specialists

JON BRETH, CFP®

- ✓ Hedge funds

PETER BROWN

- ✓ Real Estate

RICHARD HOLBEIN

- ✓ Private Equity

Management

Mike Welker, CFA
President/CEO

Bryan Bakardjiev, CFA
Executive Director

Troy Brown, CFA
Executive Director

Steve Gordon
Executive Director

Kim Spurlin, CPA
Executive Director

Consultants

Joe Bogdahn - <i>Founder</i>	Tyler Grumbles, CFA, CIPM	Mary Nye
Doug Anderson	Richard Holbein	Ron Partain
Annette Bidart	Dan Johnson	Jacob Peacock
Mike Bostler	Ian Jones	Howard Pohl
Jon Breth, CFP	Jennifer Kasprack	James Ross
Peter Brown	Tony Kay	John Thinnis, CFA, CAIA
Troy Brown, CFA	Brian King	Brendon M. Vavrica, CFP
Joe Carter	Chris Kuhn, CFA, CAIA	George Vitta
Al DiCristofaro	Justin Lauver, ESQ	Greg Weaver
Jack Evatt	John McCann, CIMA	Mike Welker, CFA
Michael Fleiner	John Mellinger	Dave West, CFA
Steve Gordon	Paul Murray	
Brian Green	Tim Nash	

Research

Jeff Gabrione, CFA <i>Director of Research - Alternatives</i>	Tim Kominiarek, CAIA <i>Head of Real Asset Investments</i>
Julie Baker, CFA <i>International</i>	Rob Mills, CAIA <i>Real Estate</i>
Brad Hess, CFA <i>Domestic</i>	Dan Osika <i>Asset Strategies</i>
Steve Jones, CFA <i>MLPs, Infrastructure, Special Projects</i>	Evan Scussel, CFA <i>Head of Equity Investments</i>
	Kadmiel Onodje <i>Associate</i>

Investment Committee

Bryan Bakardjiev, CFA
Executive Director (Moderator)

Jack Evatt
Director/Senior Consultant

Jeff Gabrione, CFA
Director of Research

Dan Johnson
Director/Senior Consultant

Ian Jones
Director/Senior Consultant

Jacob Peacock
Director of Retirement Solutions

Richard Spurgeon, CFA
Chief Compliance Officer (Attendee)

Client Solutions Group

David Ray <i>Director of Performance and Internal Consultants</i>	Rosemarie Kieskowski
Misha Bell	Yoon Lee
Luis Bendana, CFA	Annie Lopez
Jose Christiansen	Grace Niebrzydowski
Amy Foster	Beth Porzelt
Jennifer Gainfort	Jeff Pruniski
Kim Hummel	Kerry Richardville, CFA
Mary Ann Johnson	Albert Sauerland
	Donna Sullivan

Operations

Rachel Brignoni <i>Director of Human Resources</i>	Tala Chin <i>Business Development</i>
Richard Spurgeon, CFA <i>Chief Compliance Officer</i>	Kim Goodearl <i>Business Development</i>
Jason Purdy <i>Director of IT</i>	John Rodak, CIPM <i>Head of Client On-Boarding</i>
Jerry Camel <i>Director of Software Development</i>	Meghan Haines <i>Client On-Boarding Team Associate</i>
Jamie Utt <i>IT Administrator</i>	Bonnie Burgess <i>Administration</i>

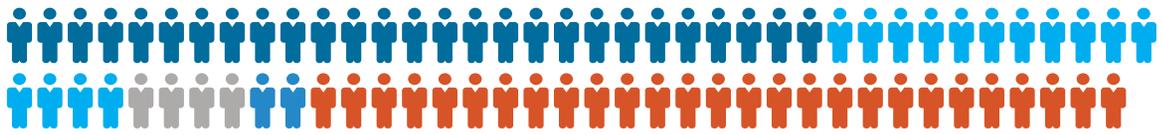
75
EMPLOYEES

27 ADVANCED DEGREES

15 CFAs

2 CIPMs

4 CAIAs



Disclosures

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Assets, Employees, and Education

All figures reported reflect the combined resources and assets of The Bogdahn Group and Bidart & Ross. Assets reported as of 06/30/2016 are preliminary.



Orlando

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Chicago

Cleveland

Detroit

Pittsburgh

Tulsa